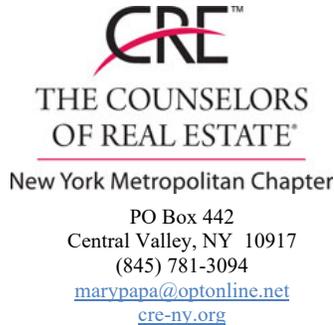


2020 Officers:

Neil Madsen, CRE, Chair
William Lee, CRE, Vice Chair
Constantine Korogolos, CRE, Treasurer
Theresa Nygard, CRE, Secretary

Ruth Colp-Haber, CRE, Membership Officer
Julia Hoagland, CRE, Membership Officer
Casey Kemper, CRE, Membership Officer
William Kinn, CRE, Membership Officer
Samuel Kuckley, CRE, Membership Officer
Ruchi Pathela CRE, Membership Chair

Ruth Colp-Haber, CRE, Programs Officer
Hugh Kelly, CRE, Programs Officer
Constantine Korogolos, CRE, Programs Officer
William Lee, CRE, Programs Chair
Neil Madsen, CRE, Programs Officer
William Picoli, CRE, Programs Officer



2020 Board Members:

Victor Calanog, CRE
David E. Fields, CRE
Thomas Fink, CRE
James Kafes CRE
Paul J. Massey, Jr., CRE
James Nelson, CRE
William Picoli, CRE

December 16, 2019

Dear Fellow CRE,

As incoming chair of the New York Metro Chapter, I would like to take a moment to thank chairperson Bill Kinn and his officers for their fine leadership in 2019, and also to highlight a few of the exciting things coming our way in 2020.

As we have done for many years, our chapter -- together with the NY Metro Chapter of the Appraisal Institute -- will be co-hosting the *Annual Economic Forecast* featuring Mark Zandi, Ph.D., Chief Economist and Co-Founder of Moody's Analytics on January 31, 2020. Conversation over breakfast with fellow CRE and AI members is sure to be lively as we embark on this New Year in which it seems anything could happen. And Mark Zandi's commentary and forecasting promise to be entertaining, interesting and informative as always.

We also plan to co-host the third annual *Fall Event* in conjunction with the real estate programs of Fordham and Columbia Universities. Like the *Annual Economic Forecast*, this has become an extremely well-attended symposium featuring insights and perspectives from some of the industry's top professionals. The date is still TBD, but stay tuned for details and be sure to mark your calendar once they are announced.

There are other events in the making, and we will announce them in due course. Our objective with all events is three-fold:

- To provide valuable content to existing CRE membership.
- To raise the visibility of the Counselors within the real estate community.
- To foster opportunities to recruit new members.

I would also like to bring to your attention that our chapter will participate in a pilot program administered by the Counselors of Real Estate national headquarters for paying annual chapter dues online. Please watch for the E-mail from national headquarters during the first quarter of the new year, and be sure to take advantage of this convenient and easy way to pay your chapter dues, which by the way remain at \$100 for 2020. I'm sure you will agree this is bargain relative to the phenomenal intellectual and professional resource our membership represents.

Finally, happy holidays to you, and best wishes for a happy, healthy and prosperous new year!

Regards,

Neil Madsen